

RNY Renovator of the Year

Eligibility

- You must be a finalist in at least one (1) of the Renovation Award categories.

Judging Procedures / Details

Entries will be judged according to the following criteria:

- Point accumulation drawn from the **five** existing renovation categories (see below).

Point Allocation

The following point system will be applied to the Renovator's top **SIX** scores from the following awards to determine Renovator of the Year:

- RN1 - Best Exterior Renovation
- RN2 - Best Renovation under \$300,000
- RN3 - Best Renovation \$300,000 to \$600,000
- RN4 - Best Renovation \$600,000 to \$1 Million
- RN5 - Best Renovation over \$1 Million

1st place - 10 points / **2nd place** - 7 points / **3rd place** - 5 points / **4th place** - 3 points / **5th place** - 1 point

Requirements

- Online Entry Form
- Digital image of your company logo

****If any of the above requirements are not met, this will result in disqualification***

NOTE: Company name will be displayed exactly as indicated on the online entry form in all advertising at the Awards of Excellence in Housing Gala.

General Member of the Year

Member Eligibility

- Only **CHBA – ER General Members** in good standing throughout the competition are eligible to enter. A member in good standing is considered to be one with no outstanding invoices with CHBA – ER and follow the Code of Ethics. Those not in good standing may be eliminated from the competition.

Eligibility

- The member must have **provided a product or service** to the builder/renovator members during the time frame of **October 1, 2017 to September 30, 2018**.
- All information online is considered complete. Any missing information or problems when making online submissions must be communicated to CHBA – ER immediately.

Judging Procedures / Details

Entries will be judged according to the following criteria:

To be eligible for this award one must finish in the top 3 of any of the Builders Choice Awards Categories (BC1, BC2, and BC3).

- BC1 – Supplies or manufactures a tangible product directly to a CHBA-ER Builder/Renovator
- BC2 – Supplies and installs a tangible product directly to a CBA-ER Builder/Renovator
- BC3 – Provides a service directly to a CHBA-ER Builder/Renovator

Requirements

- Online Entry Form
- Digital image of your company logo

****If any of the above requirements are not met, this will result in disqualification***

NOTE: Company name will be displayed exactly as indicated on the online entry form in all advertising at the Awards of Excellence in Housing Gala.

Builder of the Year – Small Volume

Member Eligibility

- Only **CHBA – ER Single Family Members** in good standing throughout the competition (**October 1, 2017 to September 30, 2018**) are eligible to enter. A member in good standing is considered to be one with no outstanding invoices with CHBA – ER and follow the Code of Ethics. Those not in good standing may be eliminated from the competition.

Eligibility

- Small volume builder is one that completes less than 75 units in the specified time frame.
- **Note:** the number of homes used for small/large volume must include the number of Multi – Family units but that doesn't mean that the points have to go under small/large volume.
- A builder may enter either **small or large volume and may also enter multi-family builder of the year.**

Judging Procedures / Details

Entries will be judged according to the following criteria:

- Point accumulation drawn from the housing model awards, sales/design centre awards, advertising awards, sales people awards, customer satisfaction survey and leadership award (**See point allocation below**)

Qualifying Awards:	Point allocation:
Housing Model Awards: Single Family Awards (SF1 to SF13) Multi Family Awards (MF4 to MF11 & MF13) <i>(MF points can be allocated to one builder of the year category only)</i>	Each entrant will earn points for its <u>9 highest</u> top 5 placements, as follows: 1 st place = 10 points 2 nd place = 7 points 3 rd place = 5 points 4 th place = 3 points 5 th place = 1 point *A maximum value of 90 points are available
Sales/Design Centers Awards (SC1 & SC3) Advertising Awards (AD1 to AD8) Sales People Awards (CS1 & CS2)	Each entrant will earn points for its <u>8 highest</u> top 5 placements, as follows: 1 st place = 5 points 2 nd place= 4 points 3 rd place= 3 points 4 th place = 2 points 5 th place = 1 point *A maximum value of 40 points are available
Customer Satisfaction Survey – 1 month surveys based on referral potential Survey Providers: Avid Ratings / CustomerInsight Minimum of 5 returned surveys or 30% surveys returned (of total homes built), whichever is greater. Total surveys must also have a minimum of 60% referral potential score. No points will be given if you do not meet the minimum requirements.	% / 2 = Score *A maximum value of 50 points are available
Leadership Award (LS1)	1 st place = 20 points 2 nd place = 16 points 3 rd place = 12 points 4 th place = 8 points 5 th place = 4 points *A maximum value of 20 points are available

Total Possible Score: 200 Points

Builder of the Year – Large Volume

Member Eligibility

- Only **CHBA – ER Single Family Members** in good standing throughout the competition (**October 1, 2017 to September 30, 2018**) are eligible to enter. A member in good standing is considered to be one with no outstanding invoices with CHBA – ER and follow the Code of Ethics. Those not in good standing may be eliminated from the competition.

Eligibility

- Large volume builder is one that completes more than 75 units in the specified time frame.
- Note:** the number of homes used for small/large volume must include the number of Multi – Family units but that doesn't mean that the points have to go under small/large volume.
- A builder may enter either **small or large volume and may also enter multi-family builder of the year.**

Judging Procedures / Details

Entries will be judged according to the following criteria:

- Point accumulation drawn from the housing model awards, sales/design centre awards, advertising awards, sales people awards, customer satisfaction survey and leadership award. **(See point allocation below)**

Qualifying Awards:	Point allocation:
Housing Model Awards: Single Family Awards (SF1 to SF13) Multi Family Awards (MF4 to MF11 & MF13) <i>(MF points can be allocated to one builder of the year category only)</i>	Each entrant will earn points for its <u>9 highest</u> top 5 placements, as follows: 1 st place = 10 points 2 nd place = 7 points 3 rd place = 5 points 4 th place = 3 points 5 th place = 1 point *A maximum value of 90 points are available
Sales/Design Centers Awards (SC1 & SC3) Advertising Awards (AD1 to AD8) Sales People Awards (CS1 & CS2)	Each entrant will earn points for its <u>8 highest</u> top 5 placements, as follows: 1 st place = 5 points 2 nd place = 4 points 3 rd place = 3 points 4 th place = 2 points 5 th place = 1 point *A maximum value of 40 points are available
Customer Satisfaction Survey – 1 month surveys based on referral potential Survey Providers: Avid Ratings / CustomerInsight Minimum of 30% surveys returned (of total homes built). Total surveys must also have a minimum of 60% referral potential score. No points will be given if you do not meet the minimum requirements.	$\% / 2 = \text{Score}$ *A maximum value of 50 points are available
Leadership Award (LS1)	1 st place = 20 points 2 nd place = 16 points 3 rd place = 12 points 4 th place = 8 points 5 th place = 4 points *A maximum value of 20 points are available

Total Possible Score: 200 Points

Builder of the Year - Multi-Family

Member Eligibility

- Only **CHBA – ER Multi- Family Members** in good standing throughout the competition (**October 1, 2017 to September 30, 2018**) are eligible to enter. A member in good standing is considered to be one with no outstanding invoices with CHBA – ER and follow the Code of Ethics. Those not in good standing may be eliminated from the competition.

Eligibility

- A builder may enter Multi-Family Builder of the Year and may also enter either small volume or large volume Builder of the Year.**
- Note:** the number of homes used for small/large volume must include the number of Multi – Family units but that doesn't mean that the points have to go under small/large volume.

Judging Procedures / Details

Entries will be judged according to the following criteria:

- Point accumulation drawn from the housing model awards, sales/design centre awards, advertising awards, sales people awards, customer satisfaction survey and leadership award **(See point allocation below)**

Qualifying Awards:	Point allocation:
Housing Model Awards: Multi- Family Awards: (MF1 to MF13) <i>(MF points can be allocated to one builder of the year category only)</i>	Each entrant will earn points for its <u>9 highest</u> top 5 placements, as follows: 1 st place = 10 points 2 nd place = 7 points 3 rd place = 5 points 4 th place = 3 points 5 th place = 1 point *A maximum value of 90 points are available
Sales/Design Centers Awards (SC2 & SC3) Advertising Awards (AD1 to AD8) Sales People Awards (CS1 & CS3)	Each entrant will earn points for its <u>8 highest</u> top 5 placements, as follows: 1 st place = 5 points 2 nd place= 4 points 3 rd place= 3 points 4 th place = 2 points 5 th place = 1 point *A maximum value of 40 points are available
Customer Satisfaction Survey – 1 month surveys based on referral potential Survey Providers: Avid Ratings /CustomerInsight Minimum of 30% surveys returned (of total homes built). Total surveys must also have a minimum of 60% referral potential score. No points will be given if you do not meet the minimum requirements.	% / 2 = Score *A maximum value of 50 points are available
Leadership Award (LS1)	1 st place = 20 points 2 nd place = 16 points 3 rd place = 12 points 4 th place = 8 points 5 th place = 4 points *A maximum value of 20 points are available

Total Possible Score: 200 Points